

20.04.17

RR

*Tabled during Consideration
of the Estimates
in Committee of the Whole*

*- H. MacDonald,
Economic Dev't & Tourism*

House questions from April 19/17:

- 1. Can you bring back the expenditure details of the China trade mission? *(Innovation PEI)*

Expense - Budget - Actual

Promotion - \$ 10,000 - \$ 4,171.48

Transportation - \$ 10,000 - \$ 10,000

Business Receptions - \$ 20,000 - \$ 23,143.23

Officials Program - \$ 25,000 - \$ 30,700

B2B Consultant - 70,500 - \$ 10,000

Total IPEI - \$ 135,500 - \$ 78,014.71

- 2. Was there an RFP for Stantech for work on the Fabrication yard?

We issued a call for expressions of interest for a wind and solar study at the fabrication yard. We have not yet awarded a contract for that study as we are reviewing proposals and credentials.

We plan to issue an RFP for an engineering study on the jetty at the fabrication yard, we have not yet issued that RFP.

3. What is the end date on the Invesco Labour rebate contract?

December 31, 2023

4. Why would a company received approval for capital improvements on property not owned for Development Fund:

The Development Fund has been around for at least 20 years, formerly called Enterprise Development Fund. It would be very difficult to quickly provide a list of all the companies that received funding under this program for capital assistance.

I think it's also important to remember that at the time of approval, the McDougall's were already running the facilities under the management agreement signed in May 2016.

If you buy a house, you must get financing approved before you can complete the purchase and make renovations. This is absolutely no different.

5. How much were the legal fees from Carr Stevenson McKay on the Mill River transaction?

\$ 53,804 was paid to Carr Stevenson for the sale of Mill River. It was paid from Professional Fees and is included in the handouts for the Strategy and Evaluation division of Tourism PEI.

6. Small business program listing

Graduate students and post doc

Innovation scholarships

Strategic projects

Capital assistance

Development fund

HR Implementation

HR planning

Marketing assistance

Productivity improvement support

Quality improvement support

Rental incentive

Web presence

***Correction of information discussed during Budget estimates:**

Mphasis is still in operation in Prince Edward Island, but employment is not large enough to qualify for labour rebate funding.

China Mission – March 2017, Prince Edward Island Delegates

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 (Innovation PEI)

	Name	Title and Company
Delegates		
1	Hon. Wade MacLauchlan	Premier of Prince Edward Island
2	Hon. John Heath MacDonald	Minister of Economic Development and Tourism
3	Rochelle Gallant	Director, Intergovernmental Affairs (IGA)
4	Kathleen Brennan	Policy and IGA Coordinator
5	David Keedwell	Deputy Minister of Economic Development and Tourism and CEO, Innovation PEI
6	Lee Brammer	Manager, Trade Initiatives, Innovation PEI
Education		
1	Dr. Alaa Abd-El-Aziz	President, University of Prince Edward Island (UPEI)
2	Dr. Barbara Campbell	VP International Relations, UPEI
3	Dr. Alexander (Sandy) MacDonald	Vice-President, Holland College (HC)
4	David Beaton	Director of Adult and Community Education, HC
5	Jolene Chan	Manager, International Business Development, HC
6	Ms. Jojo (Jie) Liu	Market Director, China Study Abroad Canada
Companies		
1	Randy Cooke	Owner, Howards Cove Shellfish
2	Ryan Tremere	Sales Manager, By the Water
3	Trent Cousins	Partner, Allan Equipment Manufacturing Ltd.
	Daniel vanSchalkwyk	Partner, Allan Equipment Manufacturing Ltd.
4	Jason Aspin	President /CEO, Aspin Kemp & Associates
	Forest Sha	Business Development Representative
	Alex Jiang	Business Development Manager, AKA China
5	Stephen Hurst	President, Top Dog Manufacturing
	Janet-Rose Hurst	Top Dog Manufacturing
6	Thane Smallwood	General Manager, PEI Bag Co.
	Trevor Smith	Customer Sales and Service, PEI Bag Co.
7	Sally Gaudet	Production / Sales Manager, Royal Star Foods
	Edward Joseph Doucette	Royal Star Foods
8	Russ Mallard	President, Atlantic Beef Products
9	Edward Lin	President, Appin Cross Fine Foods
	Kenneth Fung	Vice President, Appin Cross Fine Foods
10	Jackson Platts	Director of Sales and Marketing, PEI Juiceworks
	Denton Ellis	President, PEI Juiceworks
11	Ingham Jenkins	CEO, D.I. Jenkins Produce
12	Reid Barnett	CEO, BioSpa (Quann) Cosmeceuticals
13	Zhizhong (Frank) Chen	President, Atlantic Wild Travel Ltd.
	GuiMei Huang	Atlantic Wild Travel Ltd.
14	Blake Wood	CEO, GW Holdings
15	Xuan (Frank) Zhou	President, Sunrise Group/Secretary General, Canada China Friendship and Goodwill Association
16	Jerry Liu	China Representative, Raspberry Point
17	Peter Crooks	Executive Director, Canada's Smartest Kitchen
18	Lennie MacAusland	President, A1 Filters
	Ning XU	Sales Manager, A1 Filters
		Total Companies: 18
		Total Post-Secondary Institutions: 3

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May 18, 2016 – Management agreement for 2016 season completed with Mr. McDougall

Jan 10 – Cabinet authorizes development agreement between Mr. MacDougall and the province

Jan 11 – Treasury Board approves provincial funding

Jan 12 – Agreement of Purchase and sale and development agreement completed

Feb 22 – Mr. McDougall's \$500,000 to purchase received and placed in trust.

Feb 24 – Due diligence completed. Ownership transfers to Mr. McDougall

Feb 27 - Cheque released first capital payment to Mr. McDougall's accountant

Mar 1 - Funds clear

Andrew Sprague - Mill River

From: Shane MacDougall
To: Preston Llewellyn
Date: 2/27/2017 5:29 PM
Subject: Mill River
CC: Bruce Johnston

Preston, Everett Roach was just in to pick up the first disbursement for this project. He indicated to me that he has signing authority for the company so I asked him if he could get Don to prepare a letter authorizing him to act on behalf of the company and the contract.

Can you follow up and make sure something gets in the file.

tk,

Shane